

Subject: Business

September-October Half Term		
Year 7	Year 8	Year 9
The Power of Branding	How to set up a Business	How are businesses set up?
Assessments/exams Assessment 1	Assessments/exams Assessment 1	Assessments/exams Assessment 1 – takes place after half term
November-December Half Term		
Year 7	Year 8	Year 9
How's it made?	Market Research	Break Even
Assessments/exams Assessment 1 – takes place after half term	Assessments/exams	Assessments/exams
January-February Half Term		
Year 7	Year 8	Year 9
Why do people work?	Would your business be financially secure	Legislation
Assessments/exams	Assessments/exams Assessment 1	Assessments/exams Year 9 Exam
February-April Half Term		
Year 7	Year 8	Year 9
Sources of finance	Globalisation	Good customer service
Assessments/exams Year 7 Exam	Assessments/exams	Assessments/exams
April-May Half term		
Year 7	Year 8	Year 9
Economic Climate	Organisational Structures	You're Hired
Assessments/exams	Assessments/exams Year 8 Exam	Assessments/exams
June-July Half Term		
Year 7	Year 8	Year 9
Promotion at Crocky Trail	Lean Production	Dragons Den
Assessments/exams	Assessments/exams	Assessments/exams

September-October Half Term

Year 10		Year 11	
Marketing Year 9 Recap KT Quick Quiz Tests What is market research What is primary research What is secondary research How to carry out market research on a limited budge What should a small business sell and how should they price it How should a small business promote and how should they sell How does a business choose a the best mix		The Business Organisation How can a business grow? How does growth impact upon stakeholders What is a private Limited company Should a business become a limited company Why do aims and objectives change What else would be considered when setting aims and objectives Why is it important to grow a business Should a business locate overseas	
Assessments/exams Assessment no 1 feedback and correctives Marketing practice question AO3 KT quick Quiz test Assessment No 2		Assessments/exams Assessment no 1	
Enrichment activities Trip to New York		Enrichment Activities Trip to London	

November-December Half Term

Year 10		Year 11	
Finance Why do businesses need finance How can banks help a small business What other methods of finance are available for small businesses What organisations can offer financial support How is profit and loss calculated What is cash flow Why is cash flow important What solutions are there to cash flow problems		Marketing What is a product portfolio How might demand for a product change over time? What pricing decisions are good for growth? What factors affect pricing How can businesses communicate to their customers How do promotional activities enable growth What channels of distribution enable growth?	

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Assessments/exams AO3 Sources of Finance practice question KT & Quick quiz Test AO3 Cash flow practice question Assessment 3 feedback and correctives		Assessments/exams Assessment No 1 plus feedback plus correctives Mock Exams feedback plus correctives	
Enrichment activities Cadbury Trip		Enrichment activities	
January-February Half Term			
Year 10		Year 11	
People in business Why do businesses recruit employees How do business recruit employees How do businesses decide on the level of wage and salary What are the benefits given to employees What is meant by motivation What are the benefits to a business of having motivated staff How do small businesses motivate How can staff be protected through legislation What are the effects on small businesses of legislation		Finance How do businesses select the right channels of distribution? Why do large businesses need finance? What sources of finance does a large business need? Which sources are the most suitable? What is the purpose of financial statements What is profit and loss What is profitability What is a balance sheet What is liquidity	
Assessments/exams: No Exam KT & Quick quiz Test AO3 Cash Flow Practice Questions Assessment 4 feedback and correctives		Assessments/exams: No Exam Assessment No 2 feedback and correctives Assessment 3 feedback and correctives	
Enrichment activities		Enrichment activities	
February-April Half Term			
Year 10		Year 11	
Operations Management What is job production What is batch production How can production be carried out efficiently What are the quality issues involved in production		People in Business What internal organisational structures can a business use Should a business centralise or decentralise How do large businesses recruit How do large businesses select	

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<p>Why is customer services so important What are the benefits of good customer service How are customers protected by law How can ICT improve customer service</p>		<p>What are the main approaches to training and appraisal How can employees be motivate How can businesses keep their employees How can flow production create efficient use of resources How can specialisation and division of labour impact on efficiently How do lean production techniques help a business</p>	
<p>Assessments/exams: No Exam KT & Quick quiz Test AO3 Operations Practice Questions Assessment 5 feedback and correctives</p>		<p>Assessments/exams: No Exam Assessment 4 feedback and correctives</p>	
<p>Enrichment Activities</p>		<p>Enrichment Activities</p>	
<p>April-May Half term</p>			
<p>Year 10</p>		<p>Year 11</p>	
		<p>Operations Management What impact do lean production techniques have on employees What are the benefits of growing What are the challenges of growing How can a business identify quality problems How can a business maintain consistent quality</p>	
<p>Assessments/exams: No Exam Introduction to Controlled Assessment Research and planning</p>		<p>Assessments/exams: Actual GCSE exam. Assessment 5 feedback plus correctives Unit 1 & 2 Revision GCSE Business Exam Units 1 & 2 Mock Exam June 2016 Year 11 Assessments June 2016</p>	
<p>Enrichment Activities</p>		<p>Enrichment Activities</p>	
<p>June-July Half Term</p>			
<p>Year 10</p>			
<p>Assessments/exams Research and planning Mock Examination Revision Mock Exams</p>			

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